

# RUCKUS® Solution Provider training requirements

## Pick your path to unleash the power of RUCKUS training

Boost your RUCKUS knowledge, confidence and sales with customized training that supports you and your success. Grow your business, showcase your expertise and get rewarded for your achievements.

Choose your path to help you get to the top.

### Learn more

For more information, contact your Partner Account Manager or Distributor or visit the [RUCKUS Partner Portal](#).



#### RUCKUS Elite Solution Providers

Focused training is customized to your specialty and needs. Select from two options: a [wired or wireless focus](#). You can even complete both sets of training if you like. Elite Solution Providers must maintain and report a certain number of pre-sales, sales and technical personnel on staff and maintain the minimum requirements as outlined in each path below. These Solution Providers will demonstrate a higher level of competency by completing the most comprehensive training requirements as shown in the table below.



#### RUCKUS Certified Solution Providers

**RUCKUS Certified Solution Providers** must maintain and report a certain number of pre-sales, sales and technical personnel on staff and maintain the minimum requirements as outlined in the table below. In addition to taking a series of online training courses, Certified Solution Providers are required to complete at least two exams: Routing and Switching Protocols and Wi-Fi Fundamentals. More details about our training are available in the [RUCKUS Certified Partner Curriculum](#).



#### RUCKUS Registered Solution Providers

**RUCKUS Registered Solution Providers** can access our CommScope University for highly recommended training to enhance their product competency. While Registered Solution Providers don't have to undertake any training, their benefits in the RUCKUS BIG DOGS Partner Program are limited.

## What else you might want to know

### First steps:

1. New RUCKUS Solution Provider? → Set up your [Partner Portal login](#).
2. New employee? → [Add users](#) to your organization.
3. Sign up at [CommScope University](#) with the same email to ensure your individual achievements count toward Partner compliance.
4. Choose self-paced eLearning for you to reach training compliancy. Alternatively you can sign up for our instructor-led courses [here](#).

### Rules:

- One individual can satisfy multiple requirements.
- For Certified Solution Providers, one individual required per course.
- For Elite Solution Providers in large countries, two individuals required per course. If you choose the Combination Path, however, only one RCWA and one RCNI are required.  
For medium/small countries, one individual required per course. (See [country market size chart](#).)
- Certified and Elite Solution Providers must maintain training compliance for visibility in the Partner locator and to access incentives for support associates.
- Technical training, accreditations and certifications are valid for three years from date of completion.
- Sales and pre-sales training is valid for one year from date of completion.
- Our training consists of
  - Accreditations: Non-proctored exams
  - Certifications: Proctored exams through which designated credentials are awarded based on performance

## Training table per Partner level

For Elite Solution Providers, focused training is customized to your specialty and needs. Select from three options: Country Market Size Classification can be found here: [Market Size Classification](#)

<b>ELITE—WIRELESS FOCUSED PATH</b> Wireless Certification • Wired Accreditation	Small/Medium Countries	Large Countries
RUCKUS Portfolio Sales Training	x1	x2
RUCKUS Portfolio SE Pre-Sales Training	x1	x2
RCWA RUCKUS Certified Wireless Administrator	x1	x2
RICXI RUCKUS ICX Implementer Accreditation	x1	x2

OR

<b>ELITE—WIRED FOCUSED PATH</b> Wired Certification • Wireless Accreditation	Small/Medium Countries	Large Countries
RUCKUS Portfolio Sales Training	x1	x2
RUCKUS Portfolio SE Pre-Sales Training	x1	x2
RCNI RUCKUS Certified Network Implementer (or RCNA)	x1	x2
RASZA RUCKUS Accredited SmartZone Administrator	x1	x2

OR

<b>ELITE—COMBINATION PATH</b> Wireless Certification • Wired Accreditation	Small/Medium Countries	Large Countries
RUCKUS Portfolio Sales Training	x1	x2
RUCKUS Portfolio SE Pre-Sales Training	x1	x2
RCNI RUCKUS Certified Network Implementer (or RCNA)	x1	x1
RCWA RUCKUS Certified Wireless Administrator	x1	x1

<b>CERTIFIED*</b>
<ul style="list-style-type: none"> <li>• RUCKUS Portfolio Sales Training</li> <li>• RUCKUS Portfolio SE Pre-Sales Training</li> <li>• CLD 200—RUCKUS Cloud Online Training or RUCKUS Accredited SmartZone Administrator (RASZA) Exam or RASZA 200—RUCKUS SmartZone 5.2 Online Training</li> <li>• ICX 150—RUCKUS ICX Implementer Online Training Course or RUCKUS ICX Implementer (RICXI) Accreditation Exam</li> <li>• RTSF 100—RUCKUS Troubleshooting Fundamentals Training</li> <li>• RWD 200—RUCKUS Wi-Fi Design</li> <li>• Routing and Switching Protocols (RSP 100) Exam</li> <li>• RUCKUS Wi-Fi Fundamentals (RWF 100) Exam</li> <li>• RAA 200—RUCKUS Analytics Administrator Training</li> </ul>

\* For Certified Solution Providers, one individual required per course.

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